

Greater Hickory Metro Residential Real Estate Market Rankings March 27, 2011

Regional Market	UnSold	Pending	% Pending	Rank	Previous
Greater Hickory Metro	\$427,136,950	\$39,411,065	9.23%	N/A	N/A
By Ownership	UnSold	Pending	% Pending	Rank	Previous
REO (bank owned)	\$20,768,279	\$8,516,571	41.01%	1	1
Non-REO	\$406,368,671	\$30,894,494	7.60%	2	2
By County	UnSold	Pending	% Pending	Rank	Previous
Caldwell County	\$83,757,609	\$10,069,035	12.02%	1	1
Burke County	\$49,420,448	\$4,498,100	9.10%	2	4
Catawba County	\$248,764,945	\$21,566,930	8.67%	3	3
Alexander County	\$45,193,948	\$3,277,000	7.25%	4	2
By Sub-Market	UnSold	Pending	% Pending	Rank	Previous
Hildebran	\$946,600	\$194,800	20.58%	1	2
Sherrills Ford	\$5,202,868	\$933,768	17.95%	2	4
Hudson	\$10,603,999	\$1,633,300	15.40%	3	6
Hickory (Caldwell)	\$8,187,894	\$1,166,995	14.25%	4	1
Granite Falls	\$25,479,775	\$3,035,680	11.91%	5	10
Lenoir	\$37,015,141	\$3,973,160	10.73%	6	7
Hickory (Catawba)	\$135,150,744	\$14,183,749	10.49%	7	8
Taylorsville	\$30,776,848	\$3,027,100	9.84%	8	9
Maiden	\$8,713,899	\$767,099	8.80%	9	5
Hiddenite	\$1,848,900	\$150,900	8.16%	10	3
Morganton	\$25,397,349	\$1,883,200	7.41%	11	16
Newton	\$31,430,232	\$2,190,210	6.97%	12	12
Catawba	\$16,829,300	\$1,088,900	6.47%	13	20
Connelly Springs	\$7,945,350	\$510,600	6.43%	14	13
Valdese	\$4,968,160	\$315,800	6.36%	15	11
Conover	\$37,979,694	\$2,119,595	5.58%	16	14
Hickory (Burke)	\$6,253,090	\$344,700	5.51%	17	18
Vale	\$2,579,400	\$54,500	2.11%	18	19
Claremont	\$6,855,600	\$39,000	0.57%	19	17
Hickory (Alexander)	\$11,318,800	\$0	0.00%	20	15

Market performance exceeding [Regional Market Average](#) at the time of analysis

Market performance below [Regional Market Average](#) at the time of analysis

Data from the MLS of Catawba Valley, Inc.. It is deemed reliable but not guaranteed.

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Greater Hickory Metro Residential Real Estate Market Rankings February 24, 2011

Regional Market	UnSold	Pending	% Pending	Rank	Previous
Greater Hickory Metro	\$411,176,843	\$25,864,210	6.29%	N/A	N/A
By Ownership	UnSold	Pending	% Pending	Rank	Previous
REO (bank owned)	\$22,850,575	\$6,393,816	27.98%	1	N/A
Non-REO	\$388,745,268	\$19,470,394	5.01%	2	N/A
By County	UnSold	Pending	% Pending	Rank	Previous
Caldwell County	\$84,150,578	\$6,409,840	7.62%	1	1
Alexander County	\$42,432,348	\$2,705,900	6.38%	2	4
Catawba County	\$237,358,670	\$14,127,670	5.95%	3	2
Burke County	\$47,235,247	\$2,620,800	5.55%	4	3
By Sub-Market	UnSold	Pending	% Pending	Rank	Previous
Hickory (Caldwell)	\$7,770,694	\$1,154,600	14.86%	1	1
Hildebran	\$1,256,100	\$149,800	11.93%	2	18
Hiddenite	\$2,018,300	\$221,400	10.97%	3	3
Sherrills Ford	\$5,090,668	\$523,668	10.29%	4	14
Maiden	\$7,620,399	\$732,499	9.61%	5	13
Hudson	\$11,564,249	\$848,900	7.34%	6	16
Lenoir	\$36,498,060	\$2,642,560	7.24%	7	6
Hickory (Catawba)	\$127,133,592	\$9,004,599	7.08%	8	9
Taylorsville	\$28,642,648	\$1,951,100	6.81%	9	12
Granite Falls	\$26,144,475	\$1,626,280	6.22%	10	7
Valdese	\$4,230,300	\$237,400	5.61%	11	4
Newton	\$30,069,913	\$1,510,800	5.02%	12	8
Connelly Springs	\$8,043,050	\$384,500	4.78%	13	17
Conover	\$35,540,345	\$1,567,295	4.41%	14	10
Hickory (Alexander)	\$10,365,500	\$434,400	4.19%	15	20
Morganton	\$23,450,899	\$973,500	4.15%	16	11
Claremont	\$7,177,300	\$290,200	4.04%	17	2
Hickory (Burke)	\$6,869,399	\$216,700	3.15%	18	5
Vale	\$2,474,100	\$54,500	2.20%	19	19
Catawba	\$17,614,745	\$254,000	1.44%	20	15

Market performance exceeding [Regional Market Average](#) at the time of analysis
Market performance below [Regional Market Average](#) at the time of analysis

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Greater Hickory Metro Residential Real Estate Market Rankings January 27, 2011

Regional Market	UnSold	Pending	% Pending	Rank	Previous
Greater Hickory Metro	\$395,697,864	\$19,634,012	4.96%	N/A	N/A
By County	UnSold	Pending	% Pending	Rank	Previous
Caldwell County	\$83,673,249	\$5,293,860	6.33%	1	N/A
Catawba County	\$231,524,321	\$11,393,902	4.92%	2	N/A
Burke County	\$39,645,197	\$1,754,850	4.43%	3	N/A
Alexander County	\$40,781,098	\$1,191,400	2.92%	4	N/A
By Sub-Market	UnSold	Pending	% Pending	Rank	Previous
Hickory (Caldwell)	\$8,414,995	\$1,429,500	16.99%	1	N/A
Claremont	\$7,168,799	\$887,199	12.38%	2	N/A
Hiddenite	\$2,223,700	\$229,000	10.30%	3	N/A
Valdese	\$3,883,250	\$376,050	9.68%	4	N/A
Hickory (Burke)	\$6,350,599	\$445,800	7.02%	5	N/A
Lenoir	\$36,752,910	\$2,170,360	5.91%	6	N/A
Granite Falls	\$24,457,095	\$1,427,000	5.83%	7	N/A
Newton	\$29,701,344	\$1,622,100	5.46%	8	N/A
Hickory (Catawba)	\$123,292,878	\$6,127,294	4.97%	9	N/A
Conover	\$34,050,035	\$1,616,700	4.75%	10	N/A
Morganton	\$18,122,099	\$807,200	4.45%	11	N/A
Taylorsville	\$27,649,498	\$962,400	3.48%	12	N/A
Maiden	\$7,076,525	\$245,800	3.47%	13	N/A
Sherrills Ford	\$5,535,487	\$177,800	3.21%	14	N/A
Catawba	\$17,774,544	\$389,800	2.19%	15	N/A
Hudson	\$11,806,249	\$251,500	2.13%	16	N/A
Connelly Springs	\$7,161,250	\$65,900	0.92%	17	N/A
Hildebran	\$1,209,500	\$0	0.00%	19	N/A
Vale	\$2,240,100	\$0	0.00%	18	N/A
Hickory (Alexander)	\$9,236,200	\$0	0.00%	20	N/A

Market performance exceeding Regional Market Average at the time of analysis
Market performance below Regional Market Average at the time of analysis

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